

Negotiation arrangement



Travel plans bring together large groups of people to benefit from measures which facilitate travel change. This is often made possible due to the number of people accommodated by a travel plan, as third parties are more inclined to agree group discounts if the recipient group is large and the potential take-up and increase in business therefore significant.

Typical negotiations undertaken on your behalf to benefit your site users include:

- Public transport discounts for staff and students
- Working with bus operators to modify existing routes and/or timetables, to facilitate greater bus take-up by site users, for example, to align with shift patterns
- Discounts at cycle shops for maintenance, training, servicing and equipment for staff, students and residents
- Discounts at gyms / other local services for staff, students and residents
- Preferential taxi rates for staff, students and residents

We would be pleased to undertake negotiations on your behalf, with public transport operators, cycle shops, local taxis etc. to help your staff, residents or students on their regular daily journeys.